



## Case Study

### Synopsis

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This client is referred to in the local Highland area as one of its best kept secrets and we like to think that Be Personnel is the other local "gem". They do not deliberately shun publicity but their business, which is the manufacture of beauty products for some well known brands, does come as surprise on first hearing about it.

We won the opportunity to provide a service following a proactive sales drive in the local area and in just under three years have gone from zero to thirty two workers across three departments.

As agreed with the client our service includes a full pre screening of candidates, selecting CVs, arranging interviews, giving feedback, arranging starts, payroll, worker paperwork, and addressing any other issues that arise.

We first started recruiting for the filling dept and have built up a very good relationship with the department contact during this time. Having spent time gaining a detailed understanding of what "best fit" meant to the client we could source and submit candidates with the right skills and experience as well as team "fit". Many of our temporary workers in the department have now been there for over two years and one has now progressed to a permanent supervisory role with the client. Through our attention to detail and quality of both service and candidates we have also now recruited in to two other departments and feedback has been excellent with the client proposing to offer further permanent employment.